

DEVELOPMENT
JAMESTOWN/STUTSMAN COUNTY
growingjamestown.com



JAMESTOWN/STUTSMAN DEVELOPMENT CORPORATION
2020 ANNUAL REPORT



JSDC BOARD MEMBERS

Kelly Rachel
Chair
JSDC Executive Committee

Marlee Siewert
Vice Chair
JSDC Executive Committee

Tory Hart
Secretary/Treasurer
JSDC Executive Committee

Mark Klose
At-Large Member
JSDC Executive Committee
Stutsman County Commission

Mayor Dwaine Heinrich
At-Large Member
JSDC Executive Committee
Jamestown City Council

Steve Cichos
At-Large Member
JSDC Executive Committee
Stutsman County Commission

David Steele
At-Large Member
Jamestown City Council

Gerald Horner
At-Large Member
Choice Bank

Lorrie Pavlicek
At-Large Member
Upper Midwest Investments, Inc.

Curt "CJ" Janke
At-Large Member
Top Shelf Energy LLC

Ritch Wolf
At-Large Member
Retired

Nick Schauer
At-Large Member
First Community Credit Union

Jeremy Rham
At-Large Member
Otter Tail Power Company

Rodney Johnson
At-Large Member
Collins Aerospace

Mary Lou Urquhart
At-Large Member
Chamber of Commerce Chair

JSDC EX-OFFICIO BOARD MEMBERS

Rich Garman
Spiritwood Energy Park Assn.
Project Manager

Emily Bivens
Jamestown Area Chamber of
Commerce
Executive Director

Danica Chaput
Job Service
Senior Consultant

Traci Redlin
South Central Dakota
Regional Council
Interim Executive Director

Searle Swedlund
Jamestown Tourism
Executive Director

Jessica Alonge
Stutsman County
Interim Auditor/COO

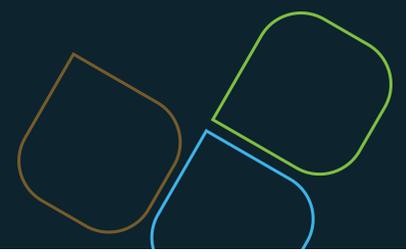
Sarah Hellekson
Jamestown City Administrator

JSDC STAFF

Connie Ova
CEO

Corry Shevlin
Business Development
Manager

Tracey Pringle
Administrative & Finance
Coordinator



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DAKOTA SPIRIT AGENERGY

FROM THE CHAIR



Between the Pandemic, Politics, and PPP loans, 2020 will be remembered by all of us for the challenges it presented in both our personal and professional lives. Our local business community was not immune to the difficulties in navigating the negative effects of COVID. While not all businesses struggled, most (especially in the hospitality and retail sectors) saw a severe decline in revenue due to mandated shut-downs and the implementation of social distancing requirements necessary to begin reopening. On top of the financial stress was the added burden of staff concerns due to active cases and close contact quarantine rules. We all adapted and learned how to conduct business through online and mobile app platforms, drive-ups, Zoom and Microsoft teams meetings, all the way down to the methods used for the education of our children. Even as we rebound from this pandemic, these hardships will have a continuing impact and will modify the way consumers handle their affairs forever.

Now for the good news! Through all of this Jamestown, Stutsman County, and the State of North Dakota have been diligent in their handling of the virus and resilient in our efforts to not only survive, but rather thrive. We learned that JSDC's mission to be the premier catalyst in the economic development and growth of our community takes on a new meaning in the midst of a pandemic. Although attracting new business and industry to Stutsman County will always be our primary focus, over the past year helping current businesses survive became a priority through the use of local, state, and federal programs. In addition, the attraction and retention of qualified workers is an area of concern in all industries and is an issue JSDC is continually researching.

Moving forward we remain optimistic. The Flex PACE program continues to be very popular and there are several major projects on the horizon in Jamestown and at the Spiritwood Energy Park Association. As the vaccine is distributed across the nation and we move into economic recovery, JSDC is well positioned to be a partner in stimulating economic growth throughout our region.

Finally thank you for the opportunity to serve as Chair of JSDC. It has been an honor working with the Board of Directors and Staff. May 2021 be the launching pad for future success!



Kelly Rachel
Past Chair

FROM THE CEO



I just attended a “Zoom” meeting where the statistics show a 425% increase in small, local businesses in the year 2020!!! WOW, if that isn’t an indication of why our dollars need to be spent locally, I don’t know what is!!

A local economy is a place where people live and work, earn and spend. Its growth is dependent upon money flowing into the area, principally imported by the primary sector industries. To improve a local economy, an area needs to increase the number of primary sector businesses, which will pay a wage higher than the area average. To do this, the economic development organization should focus on companies that can utilize the area’s geographic economic assets and have the greatest impact. Does this mean if our community has hundreds of acres of improved, approved real estate and a trained or trainable workforce, we are guaranteed to have economic growth? No. What it means is we have a chance. Without both, however, we have none. This is the reason your JSDC Board of Directors and JSDC Staff have worked hard to provide the infrastructure for the various “Parks” available: Spiritwood Energy Park Association, JMS Aviation Park, Bloom Industrial Park and the already completely occupied I-94 Business Park.

But there is one more issue that will determine if our area grows or declines. It is “local community attitude.” In order to do all the things necessary to build an economy, the support of the “people” and all local governments is necessary. Local laws need to encourage economic growth, not stifle it.

Funding, from the private and public sector, needs to be available to pay for an aggressive economic development program, land, training, transportation systems, incentives, and all the other issues, which influence profitability. Existing companies need to be encouraged, not berated. New companies need to be welcomed, not protested.

It is a characteristic of the strongest economies to have the full support of the people and local government to cause and drive it to happen. Let’s continue to “grow” Jamestown and Stutsman County with an enthusiastic “can do” attitude!!



Connie Ova
CEO

NEW CHAIR REPORT



I am excited to move into the role of Chair of Jamestown/Stutsman Development Corporation (JSDC) and continue building on the progress we have made as a corporation and as a community.

With growth and diversification of our community in mind, I am optimistic for what the future holds for JSDC as we continue to work on a number of projects and programs. The further development of a soybean crushing facility and a commercial greenhouse at the Spiritwood Energy Park as well as future tenants for the new JMS Aviation Park will have a significant economic impact on our community. We continue to pursue the potential Buffalo City Park attraction as we believe the attraction will be a terrific asset for Jamestown, Stutsman County, and the state of North Dakota as a whole.

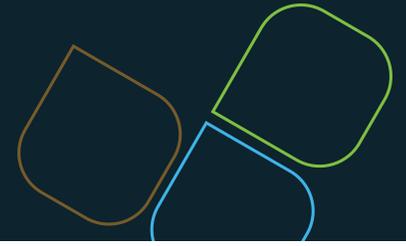
There are programs we will continue to offer, such as the Flex PACE Program and the Intern Program, to help address the issues employers face in Jamestown/Stutsman County. We will continue to reach out to our stakeholders, partners, and the business community to provide a collaborative effort in addressing workforce constraints and other challenges as we work through this uncertain time.

Lastly, I would like to thank Kelly Rachel for his time as the Chair of the JSDC and look forward to working with you, the Board of Directors and Staff in the coming years.



Marlee Siewert
Chair

JSDC MISSION & VISION



JSDC Vision

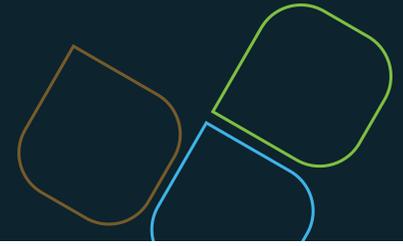
To be the premier catalyst
in economic
development and
growing our community.

JSDC Mission

Jamestown/Stutsman
Development Corporation
(JSDC) is dedicated to area
economic development,
growth and diversification



PROJECT FUNDING OVERVIEW



Jamestown Gymnastics Club

Jamestown Gymnastic Club was loaned \$81,845 through the Flex PACE Interest Buydown Program to build a new facility to further their goal of providing a superior gymnastic experience and developing strong bodies and minds.

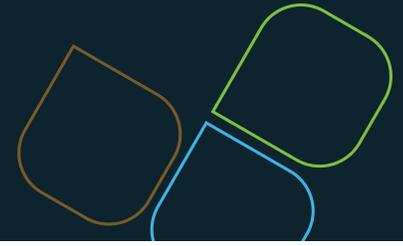


Black Bear Investments

Black Bear Investments was loaned \$23,855 through the Flex PACE Interest Buydown Program to purchase and renovate a previous vacant building downtown. The renovation has brought a new life to the facility that now houses Nodak Insurance Agency.



PROJECT FUNDING OVERVIEW



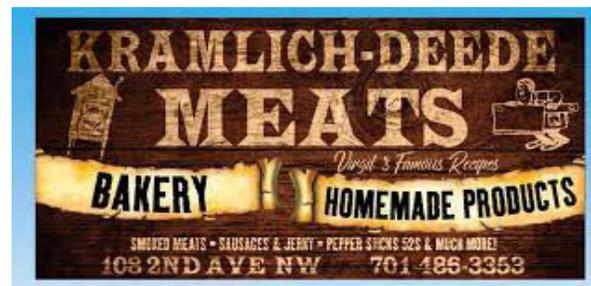
Reister Meats

Reister Meats was loaned \$2,680 through the Flex PACE Interest Buydown Program to purchase additional equipment that will make the business both safer and more efficient.

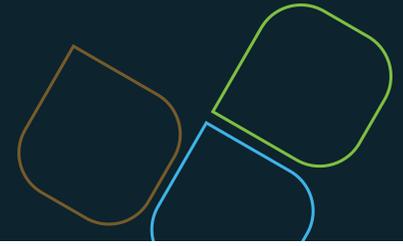


Kramlich-Deede Meat Locker

Kramlich-Deede Meat Locker was loaned up to \$86,000 through the Flex PACE Interest Buydown Program for an expansion of their existing facility that will allow them to hire 4 new employees and operate more efficiently with upgraded equipment.



PROJECT FUNDING OVERVIEW



Infinity Building Services

Infinity Building Services was loaned \$75,871 through the Flex PACE Interest Buydown Program for the purchase of an existing building. The new location will allow them to increase the company's visibility to the community.



T&K Early Intervention

T&K Early Intervention was loaned \$63,116 through the Flex PACE Interest Buydown Program to purchase an existing building downtown Jamestown to house their business. The new facility will help further the goal of evaluating and treating speech, language, and swallowing problems.



PROJECT FUNDING OVERVIEW



Premier Ag Solutions

Premier Ag Solutions was loaned \$47,682 through the Flex PACE Interest Buydown Program to construct a new facility for an agronomy center. They hope to bring quality customer service and strive to improve the commercial agriculture environment in northern Stutsman County.

PremierAG Solutions

Triple C Tree Service

Triple C Tree Service was loaned \$7,563 through the Flex PACE Interest Buydown Program to purchase a facility that would serve as a store front and office space as well as storage for their equipment. The purchase will allow them to operate more efficiently and have a better community presence.



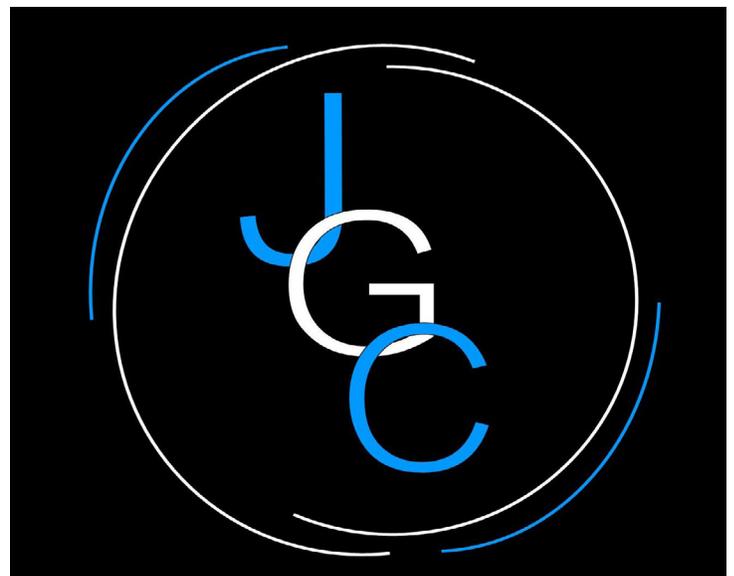
COMMUNITY DEVELOPMENT AWARD

Jamestown Gymnastics Club

Recipients of this award are recognized as a great asset to our community for providing services, activities, and other opportunities that enrich the lives of our residents.



The Jamestown Gymnastics Club invested in an extensive expansion and renovation project which allows them to provide additional activities for members of our community. They offer gymnastic opportunities to boys and girls - Parent & Toddler, Pre School & Grade School Recreational, Competitive, and Showteam classes.





Collins Aerospace

When choosing a business to receive this award, JSDC looks at two specific criteria. The business must be currently working with JSDC or have done so in the past and the business must have a positive influence on our local economy.



Collins Aerospace is one of the world's leading providers of aerospace systems & services for large commercial aircraft. The local site in Jamestown is focused on cargo handling equipment and is a major employer in our area. Congratulations Collins Aerospace, and thank you for your continued employment and investment in our community.

TOGETHER, WE ARE
REDEFINING AEROSPACE



**Collins
Aerospace**

TOOLS FOR ECONOMIC DEVELOPMENT



The City of Jamestown and Stutsman County have a combined Economic Development Fund, which is a multimillion dollar economic development program available to assist with expanding or relocating business. As part of financial packages, JSDC makes direct loans, equity investments and interest buy-down loans to businesses.

For detailed information on the programs listed below, visit www.growingjamestown.com/business/financial-incentives/

- | | |
|---|---|
| Agricultural Products Utilization Commission (APUC) | North Dakota Development Fund |
| Bank of North Dakota | Northern Plains Electric Revolving Loan Fund |
| Community Development Block Grant | PACE Loan |
| Dakota CDC | Red River Corridor Fund |
| Dakota Business Lending | Small Business Organization |
| EB-5 | SCORE |
| Economic Development Fund | Small Business Development Center (SBDC) |
| Flex PACE Affordable Housing Program | South Central Dakota Regional Council (SCDRC) |
| Flex PACE Loan | Step ND |
| Jamestown Regional Entrepreneur Center | Work Opportunity Tax Credit (WOTC) |
| Lewis & Clark Development Group | Workforce 20/20 |
| ND Tax Incentives for Business | |
| New Jobs Training Funds | |



REGIONAL MANUFACTURERS ROUNDTABLE



Members:

Adam C. Dunlop

Dan Poland

Rod Johnson

Barry Hazer

Doug Hicks

Jon Beyer

Bill Seekins

Eric Lien

Kent Paulson

Bob Strahm

Fred Kainz

Marlee Siewert

Brian Miller

James Owen

Matt Pederson

Casey Veil

Jay Grotrian

Randy Heier

Chris Rathjen

Jeff Zueger

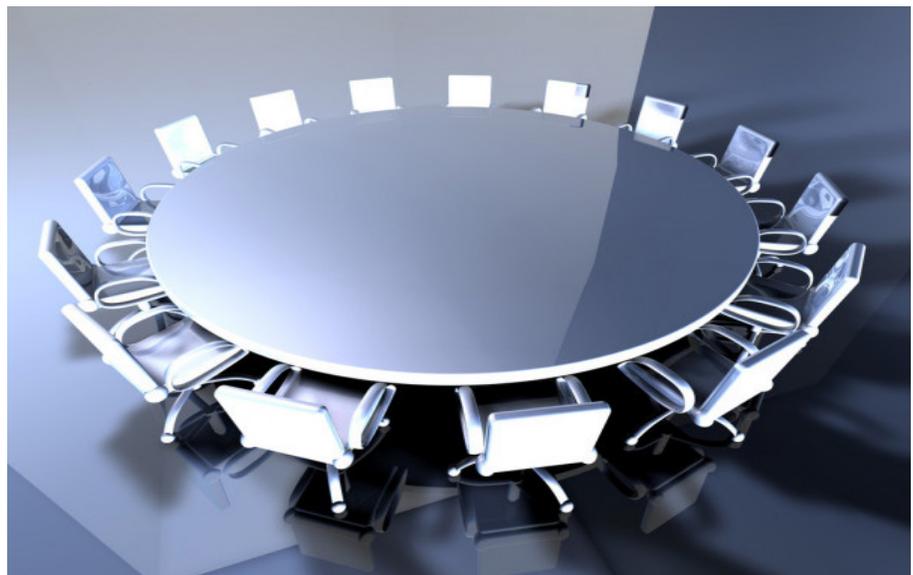
Ron White

Connie Ova

Jodie J. Mjoen

Steve Attleson

Corry Shevlin



CHAMBER OF COMMERCE



New Chamber Members

Stifel, Nicolaus & Company, Inc.
D&R Property Ventures
Firm Foundations Sober Living
Vining Oil & Gas
The Creative Dove
Jamestown Gymnastics Club
701 Apparel
Nexus-PATH Family Healing
Comforts of Home Quilting
Thrivent Financial
BASF
Shadys
Sapphire Gallery
Youngevity – David Allen Capital
Bipolarity Creative
Complete Cleanliness
Great Plains Directory Service

A Moment of Freedom
Jamestown Country Club
Brock Romaine: State Farm
Gordon's Interstate Towing
Nodak Insurance Company –Chelsey Geier Agency
Inspired Healthcare
First Class Aviation
Hometown Improvement
Modern Wellness LLC.
Dale's Auto Mall & More
Score: Bismarck Mandan Jamestown Dickinson
Ladies View
Simply Dweh Boutique
Child In Our Hands Preschool & Childcare
Sewbobbie Creations
Don's House of Flowers

Business After Hours

The Club Room
Jamestown Regional Medical Center
Haut Funeral Home

Sensory Garden
Sapphire Gallery

Give Get Grow

Due to the negative impacts of the COVID-19 pandemic on area retail and restaurant businesses in 2020, JSDC and the Jamestown Area Chamber of Commerce sponsored the Give Get Grow program. The program generated \$68,250 in local spending. Seventy-three local businesses participated in the program by giving matching funds, selling gift cards, or both.

CHAMBER OF COMMERCE



RIBBON CUTTING EVENTS

FOR NEW OWNERSHIP/GRAND RE-OPENING OR REMODEL

Panache Vintage Rentals
Orr-iginals
JBros N Me
Jamestown Tourism Visitor Center
Jamestown Travel
The Jim- Marina
The Lazy Fish – Pelican Point
DaVoni's
I Will Fitness
Inspired Healthcare
Sensory Garden
Chandler & Company

Country Gardens & Floral
Dale's Auto Mall & More
Jamestown Rural Fire Department
Nick Bruns Nodak Insurance
UJ Place
TCF Home Loans
Simply Dweh Boutique
Modern Wellness
Valley Flooring
Sapphire Gallery
Jamestown Regional Airport
Brock Romine State Farm

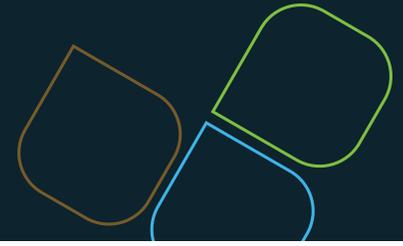
Ground Breaking Ceremonies

Meidinger Splash Park
ND Farmers Union Camp Facility

Meidinger Splash Park Groundbreaking



JAMESTOWN TOURISM



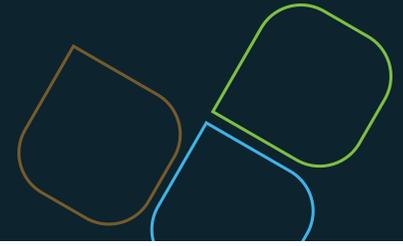
2020 Grant Distribution

| Entity | Grant Amount | Purpose |
|---------------------------------|---------------------|---|
| The Arts Center | \$10,000.00 | Arts Market Summer Series (2020) |
| | \$10,000.00 | Arts Market Summer Series (2021) |
| | \$6,000.00 | Paint Gallery & Flooring for Hansen Studio |
| Fort Seward | \$10,798.00 | Staffing |
| Frontier Village | \$17,253.00 | Staffing/Greeters |
| | \$6,350.00 | Advertising for Stagecoach |
| | \$1,000.00 | Movie Nights at Frontier Ampitheater |
| | \$950.00 | Saloon Improvements for Visitors Center |
| | \$10,700.00 | Frontier Village Safety Improvements |
| Jamestown Chamber of Commerce | \$5,000.00 | Frontier Village Building Needs Assessment |
| | \$3,650.00 | Buffalo Days (Jul 2020) |
| | \$3,000.00 | Buffalo Days (Jul 2021) |
| Jamestown Classic Car Club | \$1,500.00 | Winter Wheel Car Show (May 2021) |
| Jamestown Downtown Assoc. | \$1,000.00 | CANCELED Rods & Hogs (Jun 2020) |
| | \$1,000.00 | Rods & Hogs (Jun 2021) |
| | \$3,000.00 | Alley Art Murial in Downtown |
| Jamestown Drag Racing Assoc. | \$7,000.00 | Event Advertising (May 2020) |
| | \$7,000.00 | Event Advertising (May 2021) |
| Jamestown Parks and Recreation | \$4,850.00 | Arctic Trail (north of Parkhurst) kiosk |
| Jamestown Rural Fire Dept. | \$4,000.00 | Ice Fishing Tournament (Feb 2021) |
| National Buffalo Museum | \$7,711.00 | Staffing |
| ND Archery Tournament | \$3,000.00 | CANCELED Best of the West Tournament (Apr) |
| Stutsman County Memorial Museum | \$9,765.00 | Staffing |
| Stutsman County Fair Board | \$2,965.73 | Fairgrounds Wayfinding Sign |
| University of Jamestown | \$5,000.00 | Basketball Shootout (Dec 2020) |
| | \$10,000.00 | NAIA National Women's Wrestling Championship (March 2021) |
| TOTALS | \$148,492.73 | |



Kayak Docks at Parks on James River

JAMESTOWN TOURISM



Jamestown Tourism and JSDC dollars work together to ensure strong visitor experiences. While 2020 was a very different year, it was one of the most productive on record. Improvements to facilities, new experiences, and plans for a signature attraction made for a very busy year.

In April, news of a new \$60 million dollar cultural attraction called Buffalo City Park was unveiled. This project spearheaded by Brian Lunde was developed in conjunction with Apogee Attractions, a world renowned theme park design company. JSDC supported a study to test the feasibility of the concept.

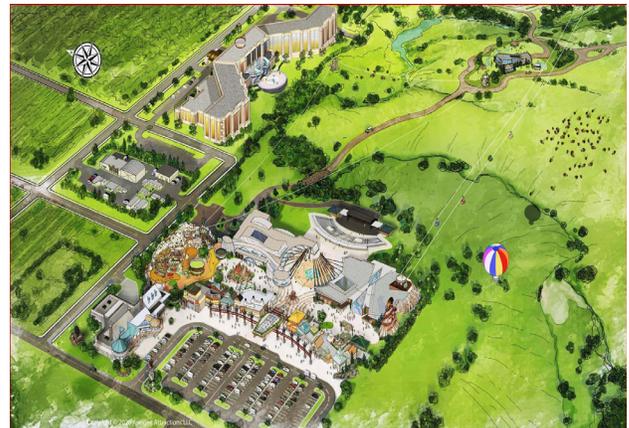
The year 2020 was focused on projects and improvements to the visitor experience. The list for new improvements in 2020 is long. In Jamestown's downtown corridor, the first "art alley mural" and new historical and creative elements for the Road Diet Project were created. Trail work was completed for the new Island Trail and Arctic Trail. Kayak docks were placed in two parks to connect to the James River Water Trail. The Frontier Village transitioned leadership and used the year to measure and assess for the future. Additionally Fort Seward added four new glamping sites using Civil War era tents.

Thank you to JSDC for the continued support and partnership.

2020 Jamestown Tourism Board of Directors

Matt Woods, President
Tena Lawrence, Vice President
Taylor Barnes, Treasurer
Frank Balak
Paulette Ritter
Sean Johnson
Pam Phillips
Amanda Thrift
Christian Cairy
Corry Shevlin, Ex-Officio
Emily Bivens, Ex-Officio
Pam Fosse, Ex Officio
Searle Swedlund, Executive Director
Allison Limke, Office Manager

Mockup for new proposed Buffalo City Park



Tents at Fort Seward

WE WELCOME YOUR QUESTIONS AND COMMENTS

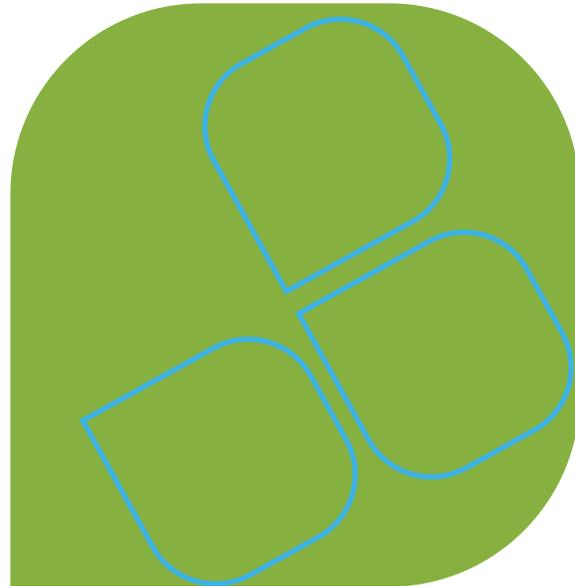


The Jamestown/Stutsman Development Corporation Board of Directors and staff are committed to doing their very best to communicate with the people of Jamestown and Stutsman County.

With a regularly updated website, monthly open meetings, annual reports, and annual independent CPA audits available to the public, as well as coverage in the local media, we are doing everything possible to provide the most informative updates on JSDC projects - past, present, and future.

We are always looking for ways to effectively improve and grow. This is what we are about: Growing Jamestown and Stutsman County.

If you have suggestions, questions, or ideas please do not hesitate to contact us directly.



**Sincerely,
JSDC Board and Staff**

Jamestown/Stutsman Development Corporation

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Phone: 701-252-6861
<http://www.growingjamestown.com>